



COVID-19

Where we stand...?



1 | Introduction

COVID-19

IMPACT

RESPONSE

FUTURE READINESS



The unprecedented crisis put across by the current COVID-19 outbreak has surely impacted the Indian infrastructure industry significantly. It had already been grappling with ailing economy and liquidity crisis for a long period and the pandemic has led to a screeching halt on development. The probable economic recovery is since pushed further away by a few years.

2 | COVID-19: Resetting the Infrastructure Industry

Raw material supply chains disrupted

- Construction requires 200+ items
- Limited availability and possible hike in raw material prices

Massive job losses

- Uncertainty due to a probable economic slowdown
- Postponing purchase decision
- Construction delays playing on the mind

Reverse migration of labours

- All the ongoing construction activity is facing hurdles
- Possible hike in wages due to demand-supply 1 imbalance
- Monitoring health and well-being of workers to add costs

Hampered consumer Sentiments

- Uncertainty due to a probable economic slowdown
- Considering to cancel bookings
- Construction delays playing on the mind

3 | Where are we

Why and how NILA INFRASTRUCTURES LTD is poised to grow and flourish
(and not to get doomed).

“Fortune favors the prepared mind.”



Louis Pasteur

**“If you don't know where you are going,
you might wind up someplace else.”**



Yogi Berra

3 | Where are we



Government initiatives to revive the economy

Latest mission = **Aatmanirbhar Bharat Abhiyaan**

RBI's steps to **infuse more liquidity**

RBI COVID-19 Regulatory Package provides **Moratorium up to August 2020**

Reduction in net **income tax rate**

Fresh definition, fresh vigour to **revive MSME**

Financial support through **₹ 3 lakh crore Emergency Credit Line Guarantee Scheme (ECLGS)**

₹41,600 crore corpus for MUDRA loans

Extension in timeline by SEBI

3 | Where are we



New **PPP policy for affordable housing** with central assistance

Extension of CLSS benefits for one (1) more year

Invocation of Force Majeure extends the project completion timelines by six (6) months

Extension in project implementation time by RERA

3 | Where are we



Investment grade credit rating, **“Standard”** account of all banks

Positive **operative cash flow**

Positive and readily forthcoming **support by the bankers/lenders**

Strong liquidity position

Non-availing of Moratorium arrangement

Assorted bouquet of monetiseable assets

Strongly positioned to **reap benefits of various cost-cutting measures**

Resourceful promoters with experience of 30+ years

4 | Impact Area



4 | Impact Area



We endeavour to provide moral and economic support to the available manpower by fulfilling their basic needs and providing certain work to keep them engaged.

5 | Goals & Challenges



In this challenging time, with high cost resources and other short & long term disruptions as major hurdles, the company stands with planning of pushing the top line with effective risk management to achieve efficiency & profitability and ultimately generating robust Cash Flow.

6 | Estimated Revenue & Profitability



Revenue for FY2020-2021: Could drop by 30 – 40 per cent
as compared to FY2019-2020

Profitability for FY2020-2021: Could shrink by 50 – 60 per cent
as compared to FY2019-2020

Debt:Equity: Could remain below 1x at March 31, 2021

7 | Thinking BIG - Staying Focused For Endless Possibilities

To summarize

To summarize, we may logically ascertain that due to adverse effect of COVID-19 pandemic, the Company's revenue for FY2021 could reduce by almost 32% in comparison to FY2020 and PAT may reduce by 60%. The Company's conscious efforts over a period of about 30+ years has led to gather quality experience, goodwill, strong financials and an enviable profile. This will decidedly ensure profitable future growth. The Company will definitely honour all its contractual and financial commitments for which it has adequate cashflow and liquidity.



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**thank
you!**