



NILA INFRASTRUCTURES LIMITED

Registered Office: First Floor, Sambhaav House; Opp: Chief Justice's Bungalow, Bodakdev, Ahmedabad – 380015
CIN: L45201GJ1990PLC013417; **Tel:** 079-40036817/18; **Fax:** 079-30126371; **Website:** www.nilainfra.com

Recording of discussion with Institutional Analyst at AMSEC Conference

Date of the Meeting	December 01, 2016
Type of Meeting	Group
Institutional Analysts/ Representatives/ Participants	Mr. Amey Sathe - Tata Mutual Fund Mr. Dhiraj Sachdev - HSBC Mutual Fund Mr. Atul Mehra - Motilal Oswal Mutual Fund Mr. Aakash Manghani – BOI AXA Investment Managers Mr. Kahlil Randeria – New Horizon Investments Mr. Rohan Koshy - New Horizon Investments
Company Representations	Mr. Himanshu Bavishi – President (Finance)
Did discussion involved revealing any Unpublished Price Sensitive Information	No
Gist of Discussions	<p>Copies of Investor Presentation – November 2016 and unaudited financial results for the second quarter / half year ended on September 30, 2016 already submitted to the stock exchanges were placed before the attendees for their ready reference and following discussion took place.</p> <ul style="list-style-type: none">• Briefing was given about Promoters, Board of Directors and Management Team of the Company.• Evolution of the Company was explained. It was discussed that the Company has over a period of time transformed from city-based realtor to a reasonable Civic Urban Infrastructure player.• Company's Order book size as on 30.09.2016, opportunities in market and growth drivers enumerated under Investor Presentation – November 2016 were discussed.• The Company operates in Gujarat - the growth engine of Indian economy, and Rajasthan - the sunrise state for Civic Urban Infrastructure.• Financials and credit rating of bank facilities of the Company as enumerated in Investor Presentation – November 2016 were discussed.• The Company has entered into MoU with the Government of Rajasthan for construction of civic urban infrastructure projects including affordable housing.• The Company has entered into MoU with the Kataria Group of Ahmedabad for acquisition of land and development of industrial and logistic parks near Bechraji, Gujarat.• Dividend Track record of the Company was discussed.
Any other Comments	No